

The Value of **MEMBERSHIP** in your

Home Builders Association

By the Numbers



\$5,707

average savings per housing start

The amount saved for members through the NAHB's advocacy on the legislative, codes, regulatory, and legal fronts in 2015.

\$25,000+

estimated savings per home

Savings as a result of HBASC's interventions during the 2015 SC Legislative Session. The HBASC actively tracked over 1,000 of the more than 6,000 bills filed.

\$500

minimum savings each year

HBA members can save by taking advantage of discounted products, services, and rebate programs.

Three Memberships In One!



Your investment in the construction industry as a member of your home builders association is a great value.

Your membership in the federation that consists of National Association of Home Builders (NAHB), Home Builders Association of South Carolina (HBASC) and the Home Builders Association of Greater Spartanburg (HBAGS) gives us strength in numbers and a strong voice at City Hall, the State Capitol, and in Washington, D.C.

The HBASC has **15 local BIAs** and more than **3,000 members** across South Carolina. Representing over **32,000 jobs** and more than **\$1.6 billion** annually in the SC economy, the state and local associations play a crucial role in providing housing for the Palmetto State. The NAHB has almost **140,000 members nationwide**.

Make the Most of Your Membership!

Take advantage of the resources that are available to you as a member of the federation. A wealth of news and information is available 365/24/7 at: NAHB.org, HBAofSC.com, and www.HBASpartanburg.com



Benefits

HBA membership provides you with many benefits.

- 1 Legislative and Regulatory Advocacy at all levels of government.** Local, state and federal. From building permitting and development, to statewide tax issues, to federal safety regulation, your membership gives you a voice before your elected and appointed officials from City Hall to the SC Legislature to the US Congress.
- 2 Credibility.** Membership identifies you as an industry professional and demonstrates your initiative, engagement in the industry, and commitment to staying abreast of current developments in the market.
- 3 A Competitive Edge.** Stay on top of the latest industry innovations, news and information that may inspire ideas to help you grow your business: industry specific education and members only publications that provide you with breaking news and current, relevant information.
- 4 Community Support.** Our members and associations have a proud history of giving back in a variety of ways, and our volunteer members contribute their substantial resources to making their communities better places in which to live, work and play. Outreach includes: student scholarship programs; charity building and remodeling projects; and raising hundreds of thousands of dollars every year to support local charitable efforts.
- 5 Expand Your Professional Network.** Membership affords you numerous opportunities to connect with other residential construction industry professionals. Bring awareness to your company and learn what your peers are doing at events that include membership meetings, business after hours mixers, state and national meetings, conferences and trade shows.

6 Member Discounts & Programs



Find a complete list at:
www.hbaofsc.com/membership and www.nahb.org/ma



625 Taylor Street
Columbia, SC 29201
(803) 771-7408
HBAofSC.com

Advocacy



HBASC Grassroots Advocacy

gives you immediate access to decision makers to support HBASC's government relations efforts. Your participation in Voter Voice enables the legislative team to implement a coordinated communication and grassroots advocacy campaign through email, e-newsletters and alert messages. You can quickly and easily participate in the legislative process!

Affiliate Programs of the HBASC

SC Builders PAC, SC's political action committee, is an essential part of the advocacy program. SC Builders PAC provides contributions in support of pro-housing candidates to local and statewide offices, as well as to the SC Legislature. Visit hbaofsc.com/sc-builders-PAC for more information or to make a donation.



Southern Builders Network is a highly intensive, comprehensive educational experience reserved for home building professionals. Southern Builders Network provides the perfect platform to meet with the state's leading suppliers, service providers, trade contractors, distributors and national brands.



SC Builders Care. HBA members strive to build a better future through active participation in community service projects that support and promote the physical, emotional, and social well-being of South Carolina families. Local associations all work to support and develop the future of SC's construction workforce.



Welcome to the Federation!

Members automatically receive HBAGS and HBASC print and e-publications, including South Carolina Builder Journal Magazine. You will also receive NAHB's Builder Magazine, but you must sign up to receive NAHB's various e-publications at www.NAHB.org/en/news-and-publications/publications/e-newsletters.

The HBAGS, HBASC and NAHB hold many committee and board meetings each year. If you're interested in the governance of your association, or if you're looking for a way to get to know your peers who share similar interests, join a committee.

To learn about all the ways you can become involved – from social to business enhancing activities – contact the HBAGS executive officer, HBASC or NAHB.



Local HBA



The Home Builders Association of South Carolina has 15 local associations and more than 3,000 members across South Carolina. Membership begins at the local level. HBA of Greater Spartanburg covers Spartanburg and Union Counties. Please contact us to find out more about how membership can work for you.



Networking Opportunities

The HBA of Greater Spartanburg offers 10 membership meetings per year, educational offerings, and networking opportunities. Members can attend most meetings and events at no cost. Educational opportunities may require a small fee. Meeting and event attendance is important to get the most out of your membership.



Community Involvement

Our members help to build a better community through their activism and work with those in need. Members are involved in many service organizations, such as Habitat for Humanity, Christmas in Action, Soup Kitchen, Total Ministries, Disaster Relief & Carpenters for Christ. Many members are happy to answer the call for random acts of kindness. In addition, members hold elected and appointed positions within local government.



Local Government Affairs

The HBA of Greater Spartanburg is active in local, state and federal politics. Relationships have been built with elected and appointed officials at all levels of government; with the goal in mind of protecting the interests of building industry professionals.



HBA Showcase of Homes

Our scattered lot Showcase of Homes has become a valuable benefit to members. They are able to display their craftsmanship to the public in this members' only event. It happens for two consecutive weekends every Spring. The Showcase magazine serves as a guide and resource for consumers and can be found in hundreds of locations around the county every spring.